

Introducing....

 **EXCEEDRA**



The Big News.....





EXCEEDRA

A division of afs 
technologies

Quick Facts



A division of *afs*
technologies

1500+ Clients in CPG Retail and Food Service

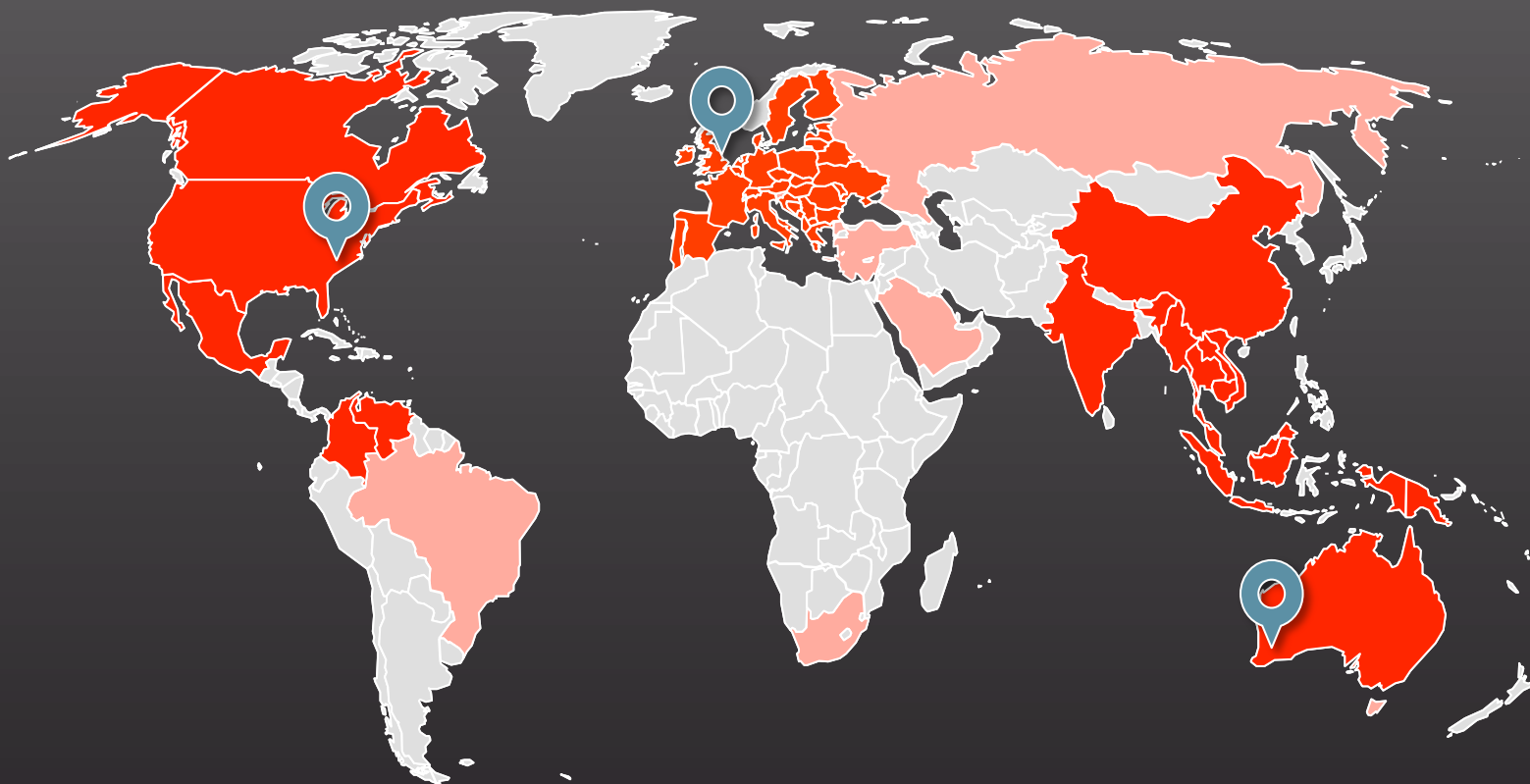
500+ Employees across 7+ countries offering global support & delivery

50+ Countries represent global client base

98% Client Retention



Accelerated Global Reach



Confidential

Client Benefits

VISIBILITY & CONTROL

STREAMLINE & SIMPLIFY

TRADE EFFECTIVENESS

IMPROVE REVENUE & MARGINS



What We Believe In...



CUSTOMER FOCUSED

We add value to our clients in every interaction



COMMUNICATION

We communicate with openness & honesty



QUALITY

We take pride in making Exceedra the best team it can be



ACCOUNTABILITY & OWNERSHIP

We take ownership for our individual contributions, whilst working towards collective success



TEAMWORK & GROWTH

"One-Team" attitude – we keep connecting as the company grows



PEOPLE

We respect and listen to the ideas and opinions of our colleagues at all levels

Why we have been successful

Revenue, Margin & Cash

Accuracy

Time

One Number

Software Product

Services

Integrated Business Planning & Revenue Management

Modular Approach

Supply Chain Planning	Commercial Planning		Adjustments & Advanced Planning		Insights and Optimization
Demand Planning	Promotions	Calendar	Scenarios & Budgeting	Risks/Opps	Standard Reporting
Inventory Planning	Contracts & Terms	Funds	Management Adjustments	Marketing	Analytics
Supply Planning	Pricing & Conditions	Settlement	Constraints	New Items	Visualization

Foundation

Data Management	Alerts & Notifications	Workflow & Approvals	Rules & Validations	Science & Analytics
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Implementation Services

Support Services

Process Mapping & Business Case

Change Management

Hosting Services

Customer Success

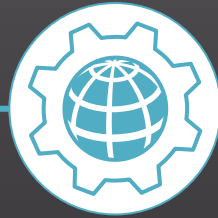
What we are doing now

ENTERPRISE AGILE



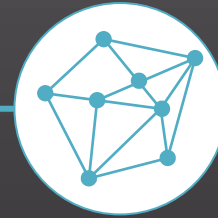
Mindset and methodology to rapidly deliver business-aligned priorities

ENTERPRISE AUTOMATION



Software-enabled processes to reduce costs & free up resources for more meaningful work

APIs



Standard method to connect ecosystems applications, users and devices for flexibility, reuse and scalability

ARTIFICIAL INTELLIGENCE



“Learning” algorithms to enable process improvement, data-driven decision making and automation

UNIFIED CLOUD



Consistent management of multi-cloud capabilities for a secure, compliant reliable environment



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